

Affiliated Business Arrangement Disclosure Statement

To: _____
 From: Long Mortgage Company

Property: _____
 Date: _____

This is to give you notice that Roy H. Long Realty Company, Inc. doing business as Long Realty Company (“Long Realty Company”), HomeServices Lending, LLC doing business as Long Mortgage Company (“Long Mortgage Company”), Long Title Agency, LLC and HomeServices Insurance, Inc. (“HSI”) doing business as Long Insurance Group (“Long Insurance Group”) are part of a family of companies (the “Affiliated Companies”), and each may refer to you the services of another. Long Realty Company, Long Mortgage Company and Long Insurance Group are each wholly owned by HomeServices of America, Inc., either directly or through one or more subsidiaries. Long Title Agency, LLC is owned 55% by Long Realty Company and 45% by Title Security Agency of Arizona doing business as Title Security Agency, LLC. Because of these relationships, the referral of a customer (including you) by any of the Affiliated Companies to another may provide the referring company, its affiliates, and/or their employees with a financial or other benefit.

In addition, while Long Realty Company is not affiliated with either American Home Shield Corporation (“AHS”) or 2-10 Home Buyers Resale Warranty Corporation (“2-10 Home Buyers”), it does have contractual relationships with these providers pursuant to which Long Realty Company advertises and promotes AHS and 2-10 Home Buyers for a fixed service fee.

Set forth below is the estimated charge or range of charges for each of the services listed. You are NOT required to use any of these service providers as a condition of the sale of the subject property or to obtain access to any settlement service.

THERE ARE FREQUENTLY OTHER SETTLEMENT SERVICE PROVIDERS AVAILABLE WITH SIMILAR SERVICES. YOU ARE FREE TO SHOP AROUND TO DETERMINE THAT YOU ARE RECEIVING THE BEST SERVICES AND THE BEST RATE FOR THESE SERVICES.

<u>Service Provider</u>	<u>Service Provided</u>	<u>Charge or Range of Charges</u>
Long Realty Company	Broker’s Commission	\$235 - \$735 plus 7% - 10% of the sales price
HomeServices Relocation, LLC	Relocation Services	Fees paid by real estate broker
Long Mortgage Company	Loan Origination	\$545 - \$1,945
	Discount Points	0.0% - 4.0% of loan amount (optional)
	Appraisal	\$395 - \$1,000 (fees may significantly exceed this range due to complexity of appraisal and/or property)
	Credit Report	\$9.75 - \$114.50
	Flood Certification Fee	\$10 - \$30
Long Title Agency, LLC	Lender’s Policy	\$1.93 - \$18.00 per \$1,000 of coverage, based on type and total amount (minimum \$592)
	Owner’s Policy	\$1.61 - \$15.00 per \$1,000 of coverage, based on type and total amount (minimum \$493)
Title Security Agency, LLC	Escrow Fee	\$450 - \$1,420, depending on sales price up to \$1m (fees for sales prices over \$1m may significantly exceed this range and are also dependent upon total sales price)
	Settlement Fee	\$175 per new loan
	Closing Protection Letter Fee	\$25
	Processing Fee	\$320
Long Insurance Group*	Homeowner’s Insurance	\$300 - \$1,500 annual premium, depending on product and associated risk assessments (e.g., age of home, past claims of the insured, etc.)
American Home Shield Corporation/ 2-10 Home Buyers Warranty	Home Warranty	\$350 - \$1,230 depending on property and optional coverage

ACKNOWLEDGEMENT: I/we have read this disclosure form, and understand that the Affiliated Companies may refer me/us to purchase the above-described settlement service(s) from one another and that any such referrals may provide the referring company, its affiliates, and/or their employees with a financial or other benefit.

 Signature (Date) Signature (Date)

* In rare cases, your insurance policy may instead be issued by Trident Insurance Agency Company LP or Long & Foster Insurance Agency, Inc., affiliates of HSI, or under another of its trade names. HSI’s trade names include: Edina Realty Insurance Agency, Home Team Insurance, HomeServices Insurance Agency, HomeServices Insurance Maryland, InsuranceSouth, Long Insurance Group, PCG Agencies, PCG Insurance Agency and Thoroughbred Insurance Agency.